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## INDIAN SCHOOL MUSCAT SECOND PRE - BOARD EXAMINATION SUBJECT WITH SUBJECT CODE

CLASS: XII TERM 2 Max.Marks:

	MARKING SCHEME				
SET QN.NO		VALUE POINTS	MARKS SPLIT UP		
	1	Yes. If right kinds of employees are not available, it will lead to wastage of materials, time, effort and energy, resulting in lower productivity and poor quality of products. The enterprise will not be able to sell its products profitably. It is, therefore, essential that right kind of people must be available in right number at the right time	1+1		
	2	principle of management control based on the belief that an attempt to control everything results in controlling nothing, significant deviations which go beyond the permissible limit should be brought to the notice of management			
	3	Vestibul training. Actual work environments are created in a class room and employees use the same materials, files and equipment. This is usually done when employees are required to handle sophisticated machinery and equipment	Any two points		
	4	Features of money market are as follows  (i) It deals in short-term monetary assets, whose period of maturity is upto one year.  (ii) It is a market where low risk, unsecured and short-term debt instruments are issued and actively traded everyday.  (iii) Liquidity is provided by the Discount and Finance House of India, specially formed for this purpose.			
	5	(i) Accomplishing organizational goals (ii) Judging accuracy of standards (iii) Making efficient use of resources (iv) Improving employee motivation (v) Ensuring order and discipline Facilitating coordination innaction			
	6	Gyan Pradan is offering a <u>financial incentive of fringe benefits</u> . It includes housing, medical aid, education to the children over and above the salary. Other examples o financial incentives are:  (a) <u>Co partnership</u> – The employees re offered companies share at a price lower than the market price. The management may also allot a share in line of various incentives payable in cash. This would create a feeling of ownership in the employees and make them contribute to the organization's growth.			

		<b>Retirement benefits: It</b> includes, gratuity fund, retirement provident fund.
		It provides security for retirement as well as an incentive for the time they
		have spent working in the organization
,	7	Democratic leadership style is being adopted by Pramod, as he gives
	,	orders only after consulting his subordinates with the acceptance of the
		group. A democratic leader takes decisions after consultation and
		encourages the participation of subordinates. This leadership style is more
		common and popular, as it ensures achievement of goals when they are set
		with the acceptance of the subordinates themselves. A democratic leader
		provides freedom of thinking and listens to suggestions, grievances and
		opinions of the subordinates. This improves the attitude of the employees
		towards their jobs and the organisation, thereby increasing their morale.
		This style is of mutual benefit which allows subordinates to become part of
		team and help leaders (seniors) to make better decisions.
	8	I. It helps in forecasting what may happen in future under different
		business situations.
		II. It helps in avoiding business shocks and surprises and helps the
		company in preparing for the future.
		III. It helps in coordinating various business functions.
		IV. It tries to link the present with the future.
		V. It provides a link between investment and financing decisions on a
		continuous basis.
		VI. It helps in reducing waste, duplication of efforts and gaps in planing.
		It acts as the basis of control, by spelling out the objectives of various
		business segments
	9	Marks indicating quality in different products
		1. ISI (Mark of Bureau of Indian Standards) – Industrial products
		2. Food Process Order (FPO) – All processed fruit products
		3. BIS hall Mark - Gold as well as silver jewellery
		4. Agmark – Agricultural Produce
		5. Eco – Mark – Products confirming to a set of standards aimed at the least
		impact on the ecosystem.
		OR
		To remove the deficiency in services.
		(ii) To refund the price paid for the services, if any.
		(iii) To pay a reasonable amount of compensation.
		(iv) To pay punitive damages in appropriate cases.
		(v) To ban the provision of services by the company.
		(vi) To pay adequate costs to the aggrieved party.
	10	(a)
	10	(b) Recruitment
		(c) 1. Recommendation by employee
		2. Advertising through news paper
		3. Campus interview
	11	•
	11	(a) Ans: Long-term investment decision/Capital budgeting decision  (b) Financing decision
		(b) Financing decision OR
		OK .
		I option: Present rate of Return On Investment (ROI) = EBIT/
		Capital employed $\times$ 100 = $34,00,000 / 20,00,000 \times 100 = 20\%$
		Capital employed \ 100 - \$4,00,000/ \$20,00,000 \ 100 - 2076

		ate of Return On Investm	` ′	ter expansion	n due t
		OVID-19 outbreak = $20%$ -			
		herefore, EBIT after exp mployed after expansion = 1			
		Particular		I Alternative	
		Earnings before interest and tax (EBIT)	II ₹4,50,000	₹4,50,000	
					1
		Earnings before tax (EBT) Less: Tax@ 30%	₹4,50,000 ₹1,35,000	`3,50,000 `1,05,000	
		Earnings after tax	₹3,15,000	`2,45,000	†
		(EAT) No. of equity	30,000	20,000	+
		shares			
		Earnings per shares (EPS) = EAT/ No. of equity shares	₹10.50	`12.25	
12	shareho	Loan of ₹10,00,000) in olders' wealth since EPS is than in Alternative I (₹10). This is because ROI (15% of interest on Bank Loan of favourable financial leguse of debt in the capital en	greater in A .50). (b) is greater to (10%). This is everage. In the	han the rate s a situation, is situation,	
	services compa 2. An account photograph, po 3. The physica dematerialisati 4. If shares are demat account automatically b 5. If shares are to debit the acc 6. The broker to to the stock ex	sitory participant (DP), either any, may be identified. opening form and document ower of attorney) may be concluded in a public offer, single are to be given and the shape credited to the demat accept to be sold through a broken count with the number of shape chen gives instruction to his change.	tation (PAN of mpleted.) the DP along ample details of the count.  The the DP is to ares.  DP for delivered.	card details, g with a of DP and ent would be instructed ery of the sha	ares
		nsactions are to be complet	ed within 2 d	ays, i.e.,	
	II.	Da 22 2 a		<u> </u>	

	delivery of shares and payment received from the buyer is on a T+2 basis, settlement period.	